

Solar Investing From the Project

Developer's Perspective

Featuring Guests Ovanova & AED



Climatize

www.climatize.earth

*Statistic by S&P Global Clean Energy Technology (CET) —
Global Clean Energy Technology Market Outlook 2023.





Climatize



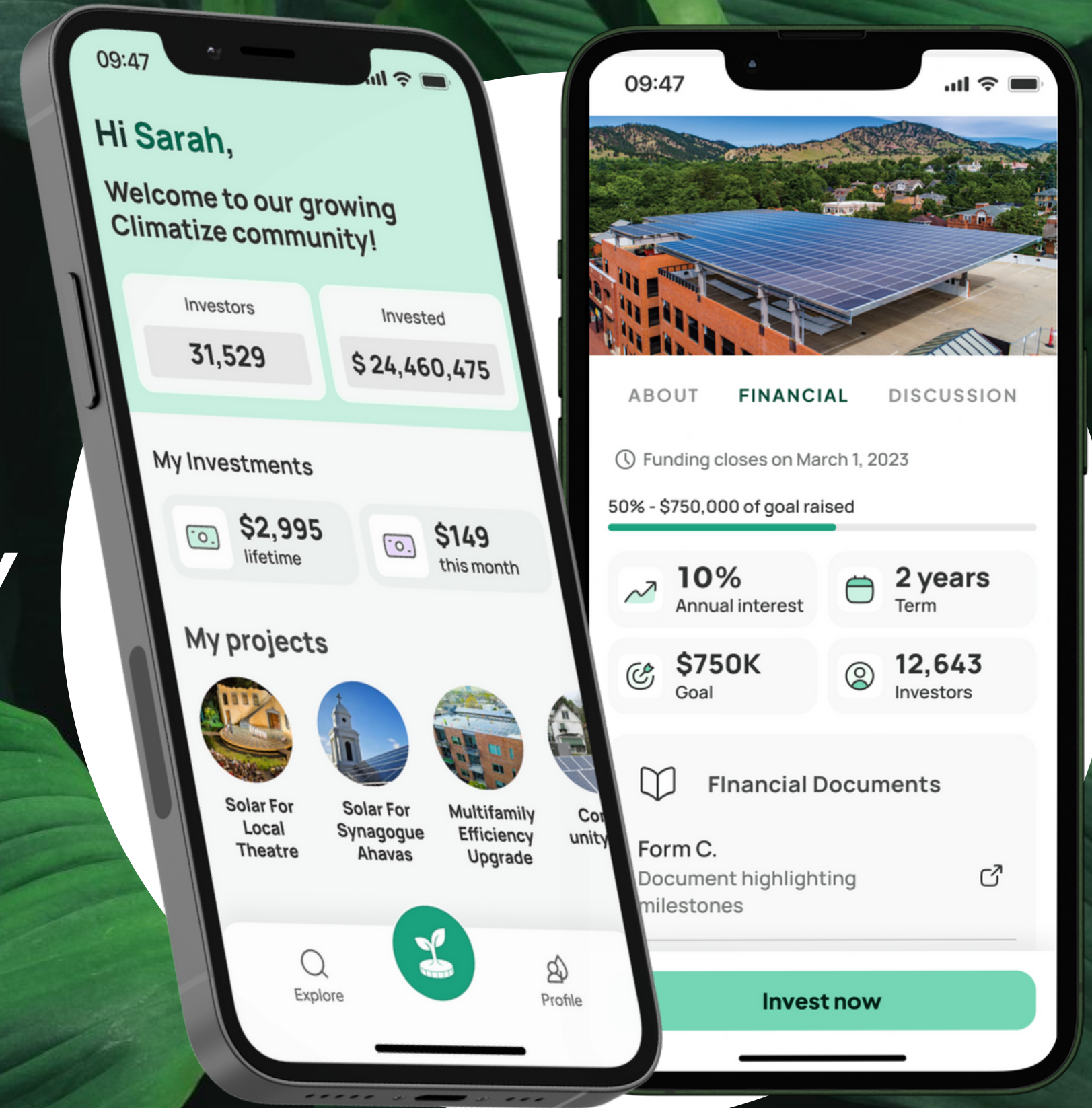
New Projects Added Monthly



Zero Investment Fees



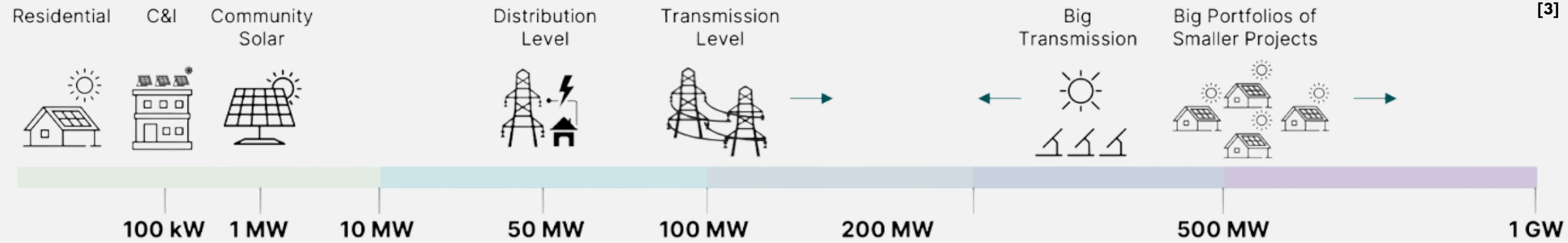
Earn up to 8-10% annually*



www.climatize.earth

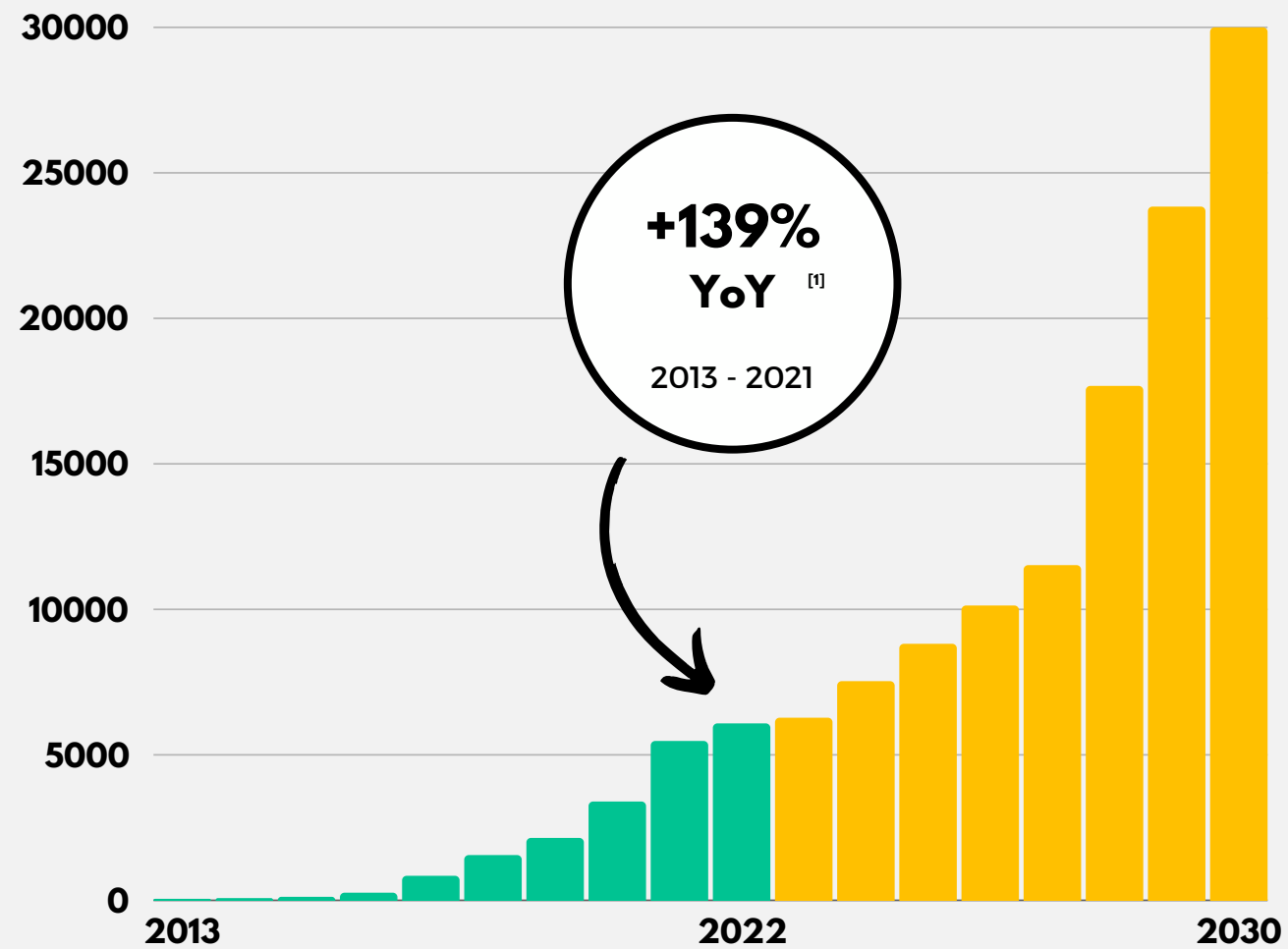
*As with any investment, there is a possibility that you may lose some or all of the money you invest.





Installed (MW)

US Community Solar



“[Wood Mackenzie] forecasts the US **community solar market to grow 118% over the next five years**, with at least 6-gigawatts direct current (GWdc) of community solar capacity expected to come online in existing markets between 2023 – 2027.”^[2]



[1] 2013 - 2022 Data: National Renewable Energy Labs, Sharing the Sun (2023)
 [2] 2023 - 2027 Projections: Wood Mackenzie, [US Community Solar] Market Expected to Double by 2027 (2023)
 [3] 2027 - 2030 Projections: Coalition for Community Solar Access, New Vision And 2030 Goal (2023)

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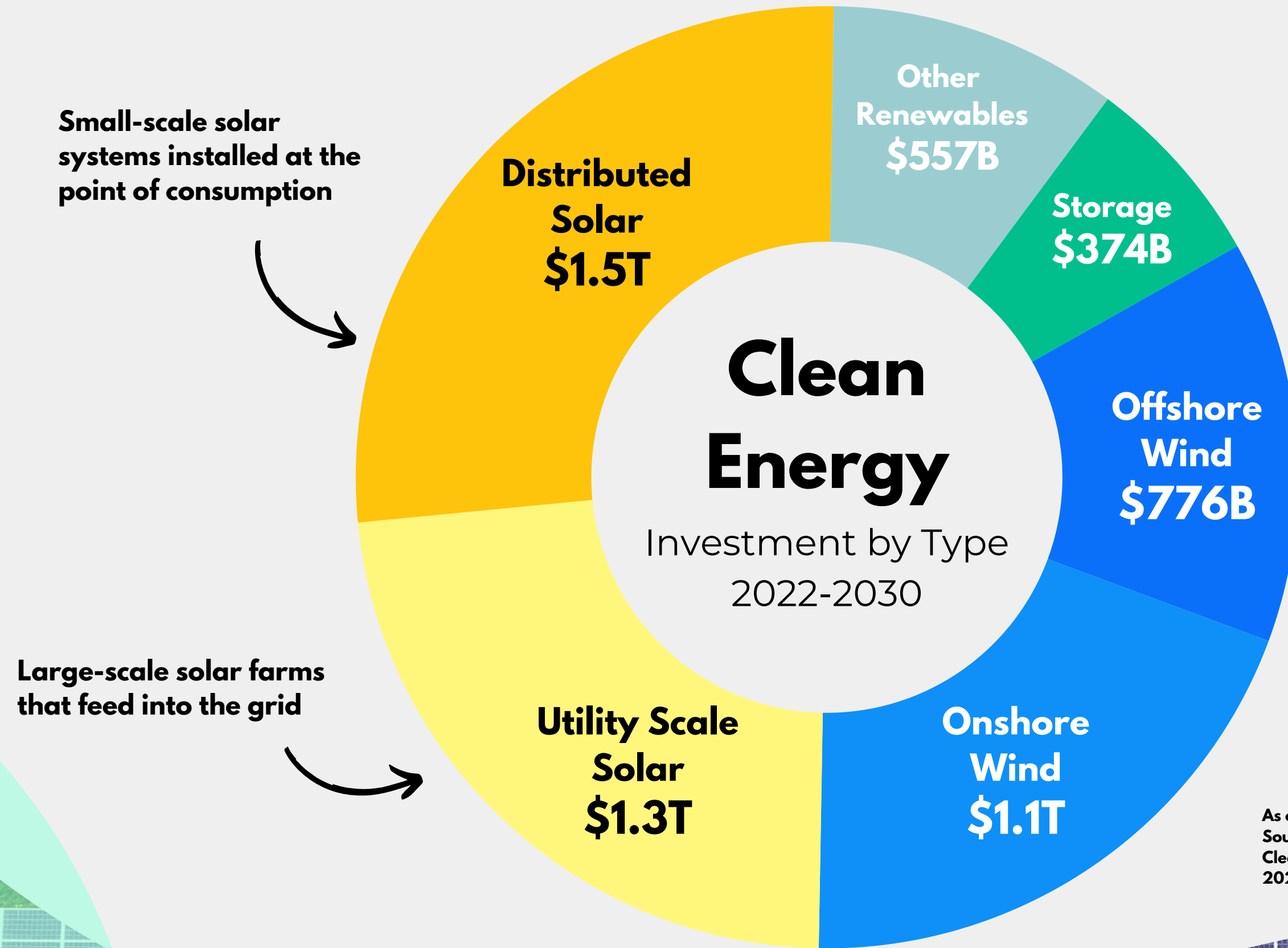
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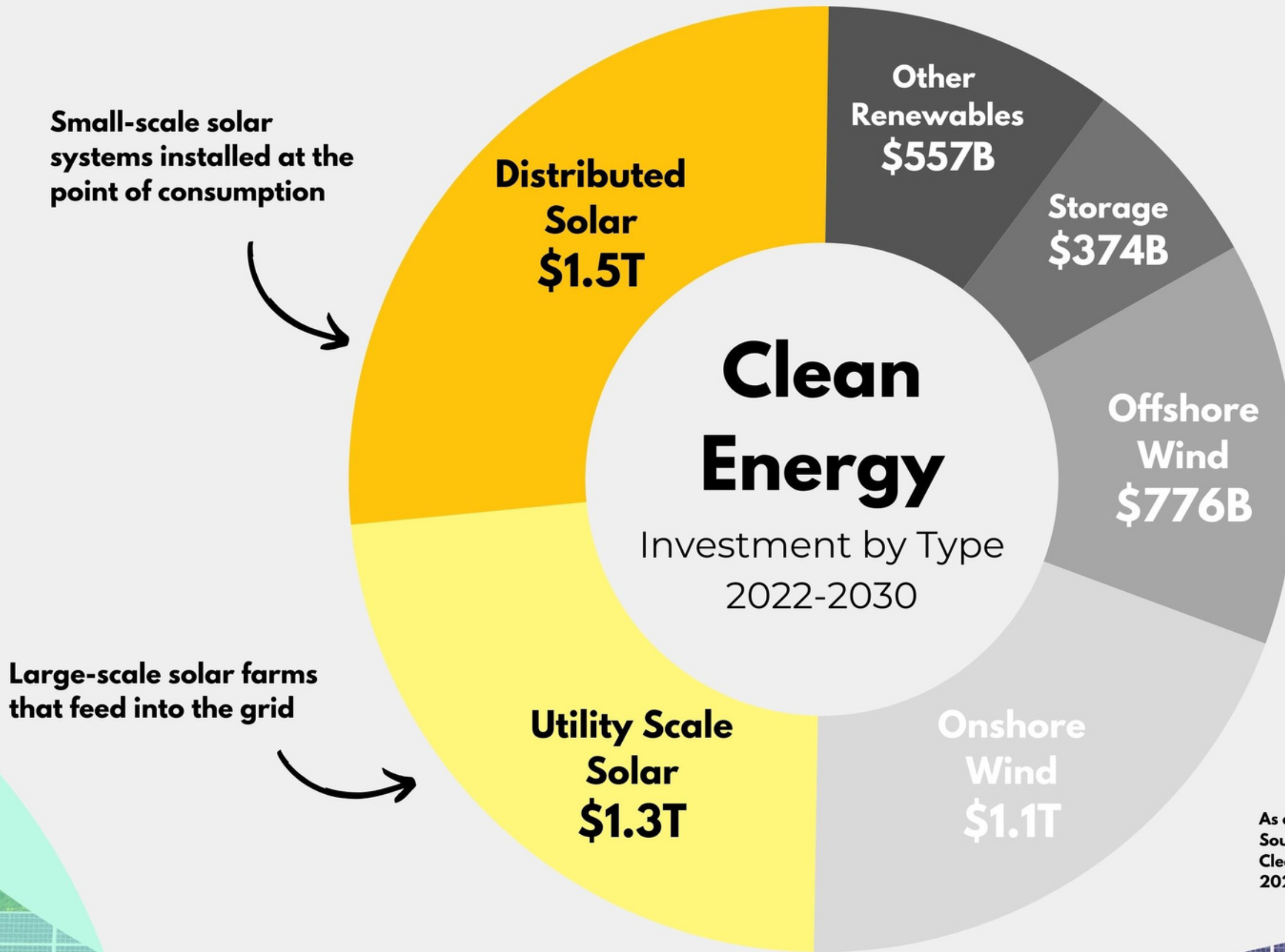
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\$5.6T in Spending is Expected Between 2022 - 2030



As of July 2023.
Source: S&P Global Commodity Insights,
Clean Energy Technology (CET) — Global Clean Energy Technology Market Outlook
2023.

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LESTER CRAFTON

Co-Founder Ovanova

Lester is the Chief Strategy Officer and Co-Founder of Ovanova, renowned for his transformative role in the clean energy sector. With a robust background that includes pioneering a community-led solar educational platform and steering Ovanova to manage its own project management, construction, and service operations, Lester has made a significant impact by facilitating the transition to solar energy. Under his strategic leadership, Ovanova has thrived, leveraging opportunities like the Inflation Reduction Act to create a project pipeline worth over \$90 million. He embodies his mission to add value to as many lives as possible through sustainable energy solutions.



About Ovanova

Ovanova champions sustainability, hosting virtual clean energy events and managing bespoke projects across America to propel communities toward a greener future. Their dedicated Ovanova Solar Corporation tailors solutions to each community's needs, reinforcing their commitment to broadening the impact of renewable energy.



LESTER CRAFTON

www.Ovanova.co

Projects Developed



LESTER CRAFTON

www.Ovanova.co



Climatize & Ovanova

- Through its funding portal, Climatize provides Ovanova with the opportunity to access credit.
- The credit it provided to the developer, therefore it does not impact the owner's ability to run their business.
- This approach facilitates the rapid adoption of solar energy installation programs in targeted areas.
- Specifically supports the intended disadvantaged rural communities, aligning with program goals.





Fully Funded Ovanova Projects

Climatize Investors funded these projects built by Ovanova.



Fully Funded

Light Up Rural America

NC & TN
\$310,000

Ovanova is committed to uplifting rural communities by leveraging the Rural Energy for America Program. Help them unlock these incentives and empower communities to shine.

10%
Annual Interest

2
Year Term



Fully Funded

Solar Harvest for Howle Farms

Hartsville, SC
\$309,180

Howle Farms, a cherished family-owned farm in Hartsville, SC, is embarking on a sustainable journey by installing a 43.55 kW solar array and a 92.16 kWh battery storage system led by a dedicated father and son team.

10%
Annual Interest

2
Year Term





Fully Funded Ovanova Projects

Climatize Investors funded these projects built by Ovanova.



Fully Funded

Solar Resilience for Farmer's Hardware

Somerville, TN

\$264,140

Meet Angela and John, the owners of Farmer's Hardware, a family owned and operated business since 1954. Their dream? To embrace solar energy, cut costs and resilience in the event of outages.

10%
Annual Interest
2
Year Term



Fully Funded

Shifting Gears to Solar

Nashville, GA

\$143,280

Meet Jesse, the owner of MB Reps, a second-hand car dealership, that wants to go solar. This project is backed by a grant from the US Department of Agriculture and the Investment Tax Credit.

10%
Annual Interest
2
Year Term





Projects Currently available on Climatize

These are the projects Ovanova currently has available on Climatize.



Solar for Debra's Family Farm

Ripley, TN

\$60,000

Debra, the owner of Lockard's Produce, a third-generation family farm in Ripley, TN, is making the switch to renewable energy. She'll have an 8.04 kW solar array and a 30.72 kWh battery storage system installed.

10%

Annual Interest

2

Year Term



Countryside Solar Portfolio

Colorado, North Carolina & Tennessee

\$885,000

The projects in this portfolio will advance the adoption of solar energy capture and storage in Colorado, North Carolina, and Tennessee. The initiatives within this portfolio can prevent up to 6,372 Metric Tons of Carbon Dioxide.

10%

Annual Interest

2

Year Term





BRIAN KUHN

Founder, Managing Partner - AED

Brian is a seasoned professional with over 30 years of experience in renewable energy, real estate development, and marketing. He plays a key role at Associated Energy Developers, LLC, offering consulting and financing services for wind energy projects globally, having contributed to over 300 projects. His work spans multiple areas of the renewable energy sector, including wind, solar, and heat recovery, demonstrating a comprehensive expertise in the field.





DR. LAWRENCE CHAN

Partner/Consultant - AED

After a lifetime of work as a dedicated Doctor, and disciplined part-time Real Estate Investor, Dr. Lawrence W. Chan (“Dr. Chan”) made one of his first cleantech investments by funding an all equity purchase of TREX SOLAR, LLC. Much like commercial income properties, such as apartment buildings, commercial and industrial solar projects are real property investments that generate long-term, steady revenue from the sale of electricity to commercial and residential energy customers, as well as utility companies. Larry is currently the founder and CEO of Brightsun solar.



About AED

We are proud of our strong commitment to sustainability and renewable energy. Our team of experts has amassed over three decades of experience in this industry. AED also owns Aeronautica Windpower, LLC, a Massachusetts-based manufacturer of mid-scale wind turbines, we possess a comprehensive understanding of the renewable energy marketplace. Our expertise can help customers identify untapped opportunities in the renewable energy market while mitigating potential risks.



LAWRENCE CHAN

www.Assocenergy.com

Projects Developed

Freetown, MA

63 kW array In East Freetown Massachusetts, Developed, Engineered, Procured and Constructed by AED In 2017.



Portsmouth, RI

239 kW array In Portsmouth Rhode Island, Developed, Engineered, Procured and Constructed by AED In 2018.



Projects Developed

Plymouth, MA

671 kW array In Plymouth Massachusetts, Financed and Brokered by AED in 2019.



Bourne, MA

141 kW array In Bourne Massachusetts, Developed, Engineered, Procured and Constructed by AED In 2020.



LAWRENCE CHAN

www.Assocenergy.com



Climatize & AED

What Climatize Allows AED to do differently

- The most challenging aspect of solar projects is securing financing.
- Climatize allows developers to have access to financing that would be otherwise difficult to qualify for with traditional banks.
- Many banks classify solar energy as an unknown asset class, complicating financing.





Fully Funded AED Projects on Climatize

These projects were funded with AED by Climatize Investors.
Repayment has begun for all fully funded projects developed by AED.



Fully
Funded

Solar for Congregation Ahavas

Highland Park, NJ
\$420,000

The Congregation Ahavas solar project is a 105.6 kWdc behind-the-meter solar installation located in Highland Park, NJ.

8%
Annual Interest
5
Year Term



Goal
Reached

Solar for Shakespeare Theatre

Florham Park, NJ
\$460,000

The solar project at the Shakespeare Theatre is a 180 kWdc behind-the-meter installation, designed to generate clean and affordable energy for the facility.

8%
Annual Interest
5
Year Term



Fully
Funded

Bright Sun Low-Income Community Solar

East Longmeadow, MA
\$505,000

Fund the operations of a 116 kWdc Community Solar project providing electricity savings of up to 10% for low-income families.

8%
Annual Interest
5
Year Term

How Offerings May Generate Returns



- 1 The Sale of Electricity Through a Power Purchase Agreement (PPA)**
- 2 Claiming Federal Tax Credits Upon Project Completion**
- 3 State Incentives**
- 4 Federal Grants**
- 5 Refinancing The Debt to Prepay the Promissory Notes**

Solar Energy Powers the Planet!



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Questions & Answers

